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## Texas Realtors

# Winter Meeting Report

February 8-10, 2025 — Austin, TX



NTYPN took over ATX again and represented at Winter Meetings! Thanks to an increase in our budget (\$1,500 vs \$1,000 in the past), we could accommodate three more members this year. There were 10 of us in attendance from YPN, and we did everything as a group. Most arrived Saturday afternoon, where we got settled in and made NTYPN “dink squad” t-shirts for the Pickleball event. Saturday evening a few of us who are Major Investors attended the MI event and then met up with everyone else for a group dinner, including Justus Carlile (Texas YPN Vice-Chair) and Tyler Kreis (MetroTex YPN Chair).

On Sunday, we attended the YPN forum and YPN committee meeting in the afternoon, then participated in the Pickleball for TREPAC event. We made some noise and took home the 1st place trophy, too! Winter Meeting has been an excellent way for YPN to strengthen our relationships with each other, network with friends from across the state, and collaborate with other network leaders. It’s a fun weekend and we can’t wait to do it again next year!

Please review the feedback from everyone who attended.

### Meghan Koch feedback

#### **The Power of YPN & Statewide Collaboration**

Attending the state YPN meetings reinforced the value of collaboration between local and state YPN groups. It was eye-opening to see how different regions approach leadership, networking, and industry challenges. There’s so much to learn from each other, and stronger connections across Texas will only make us better.

#### **Networking = Growth**

One of the biggest takeaways was the power of networking at the state level. Meeting professionals from different markets provided fresh insights and new perspectives that can directly impact our businesses. Strengthening these relationships helps build a more connected and supportive real estate community.

#### **Expanding Affiliate Involvement in YPN**

One of the most interesting observations was that many local YPN groups do not allow affiliate membership, and this trend continues at the state level. We believe there is an opportunity to create more space for affiliate involvement within Texas YPN discussions and events. Affiliates

bring valuable expertise, resources, and connections that can enhance the overall impact of YPN. Encouraging their participation could help bridge gaps and strengthen the industry as a whole.

### **Meredith Martin feedback**

So many great benefits of getting to be a part of the winter meeting. First and foremost, the Relationships that are established during this time are so effective with not only my business but also how people see us from the outside. I get people from the industry constantly coming up to me saying they love to see how close our group is. This is formed going to the winter meetings and other events. Also, I love to go support TREPAC and YPN. Going to these meetings and see what these organizations are doing for our industry. Thank you for letting me be a part!

### **Ashley Clinkscales feedback**

I really appreciated the Q&A session during the YPN meeting. Being able to see the progression of YPN leaders and hear their journey was really inspiring. Their advise of being in multiple committees confirmed a lot and pushes me to decide on the best committee to commit to.

### **Steve Craig feedback**

As an 'outsider' - someone not necessarily a part of YPN yet - I found myself absorbing information and the environment than anything else; the wealth of knowledge, the connections, the true 'depth' of what YPN is doing. It is more than networking. It is more than social events or connections. It is more than a 'professional' network.

When I started to grasp what YPN was doing both in NTX and throughout Texas, I realized very quickly - this is what success looks like. I likened it to when people ask me, "Are you from Texas?" I tell them "No, but I got here as fast as I could."

It's very much the same with YPN. "I wasn't part of YPN, but I got here as fast as I could." While I might more resemble the OPN moniker, if there's a place for me within the NTYPN village, sign me up!

### **Chase Crenshaw feedback**

With my second year at Winter weekend now in my rear-view mirror, I wanted to take the time to down some of my thoughts on the experience for potential attendees in the future!

Texas Realtors Winter Meeting is truly a one-of-a kind experience, and I had NO idea what I was in for when I walked into the CCAR doors two years ago. As an AUiliate member since 2022, I have spent a lot of time getting to know CCAR members through committees, events, charity work, political grass roots efforts...I mean honestly, you name it and we have done it! But to me, the Winter Weekend and Realtor Day at the Capital events have had the largest impact in both my business, and in my personal growth and development as a person, Father, man of God, and friend. It was at these events, that I saw where my money as a MI was going each year, and the weight and responsibility we all carry to do our part in making a change.

Each year, I have learned a new skill in business, but I also get the rare chance to spend QUALITY time with my friends and colleagues in Real Estate, which is in-valuable in itself. We all have very busy lives, both inside and outside of work. So, getting the chance to spend a few days together learning, growing, and relaxing (does Egos count as relaxing lol!?!?) gives us such a unique opportunity to learn the real person behind the business.

I will continue to attend as long as I am alive and working! I can't wait to see others join in the future, and experience the same things I have first-hand. I am so thankful for the opportunities this organization gives us to grow our businesses, and ourselves every day.

### Raj Nair feedback

Winter Meeting in Austin, where we gathered to discuss key real estate trends, legislative updates, and market insights. Topics I was interested in included mortgage rate impacts, housing affordability, and policy changes affecting Texas real estate.

There was lots of networking opportunities which allowed for valuable connections with fellow professionals, fostering collaboration and strategic growth in the industry.

### Quinton Hill feedback

I wanted to take a moment to share how great my experience was at the Winter Meeting in Austin. The opportunity to connect with realtors on both personal and professional levels was truly enlightening.

As an affiliate member, I appreciated the relationships built with agents, which will undoubtedly last. The unforgettable memories created during our interactions are something I'll cherish for years to come.

